

## Lesson Plan

**Name of College : Govt. PG Nehru College, Jhajjar**  
**Session : 2026-27**

Name of Asst.Professor : Dr. Manoj Kumar  
Subject : Economics (SEC, Skill Enhancement Course)  
Paper : Data Types and Sources, 3 Credits, (Tutorial)  
Paper Code: 24ECO401SE01  
Class : BA 1<sup>st</sup> Semester

| <b>Sr. No.</b> | <b>Month</b>   | <b>Topic</b>                                                                                                                                                                                                                                                                                                                                                       |
|----------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.             | August 2026    | Data: meaning, types and importance of data in research, qualitative and quantitative data.                                                                                                                                                                                                                                                                        |
| 2.             | September 2026 | Primary and secondary data, Nominal, ordinal, interval and ratio scale data,<br>Sources of Primary Data: Interview method, observation method, questionnaire method and schedule method.<br>Advantages and Limitations of primary data.                                                                                                                            |
| 3.             | October 2026   | Sources of Secondary Data: Census data, Newspapers, Periodicals, records maintained by various government and non-government agencies.<br>Reports published by various commissions constituted by Government. Reports published by international agencies and organizations, Journals, books and published articles. Advantages and Limitations of secondary data. |
| 4.             | November 2026  | Data Analysis: Descriptive statistics for data analysis, Frequency distribution, central tendency (mean, median and mode), and dispersion measures of association.                                                                                                                                                                                                 |
| 5.             | December 2026  | Data Presentation: Textual, tabular, Diagrammatic, Graphs, histogram, frequency polygon, pie chart etc, data editing.                                                                                                                                                                                                                                              |

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**Name of College : Govt. PG Nehru College, Jhajjar**  
**Session : 2026-27**

Name of Asst.Professor : Dr. Manoj Kumar  
Subject : Economics (MDC, Multidisciplinary Course)  
Paper : Fundamentals of Economics, 3 Credits  
Paper Code: 24ECOX01MD01  
Class : B. Sc 1<sup>st</sup> Semester

| Sr. No. | Month          | Topic                                                                                                                                                                                                                                                                                                                                                         |
|---------|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | August 2026    | Meaning of Economics, Nature and scope of Economics.                                                                                                                                                                                                                                                                                                          |
| 2.      | September 2026 | Central problems of an Economy: What, how and for whom to produce, concept of production possibility curve and opportunity cost.<br>Utility analysis: meaning of utility, marginal utility, concept of consumer's equilibrium.                                                                                                                                |
| 3.      | October 2026   | Demand: market demand, determinants of demand, demand schedule, price elasticity of demand, factors determining price elasticity of demand. Production Function: Types of production function.                                                                                                                                                                |
| 4.      | November 2026  | Concepts of production: total production, marginal production, average production, Changes in production: returns to a factor, return to scale.<br>Cost and Revenue: Total cost, Total fixed cost, Total variable cost. Average cost: Average fixed cost, average variable cost, Revenue: Total revenue and marginal revenue, meaning and their relationship. |
| 5.      | December 2026  | Inflation: Types, causes, effects and measures to control inflation.                                                                                                                                                                                                                                                                                          |

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**Name of College : Govt. PG Nehru College, Jhajjar**  
**Session : 2026-27**

Name of Asst.Professor : Dr. Manoj Kumar  
Subject : Economics (DSC, Discipline Specific course)  
Paper : Micro Economics-I, 4 Credits, (Tutorial)  
Paper Code: 24ECOS401DS101  
Class : BA 1<sup>st</sup> Semester

| <b>Sr. No.</b> | <b>Month</b>   | <b>Topic</b>                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.             | August 2026    | The Economic Problem: Scarcity and Choice.                                                                                                                                                                                                                                                                                                                                                                    |
| 2.             | September 2026 | Functions of an Economic System, Circular Flow of Economic Activities, System of Economic Organization, Micro and Macro Economics, Law of Demand, Elasticity of Demand: Concept, types, measurement, determinants and importance.                                                                                                                                                                             |
| 3.             | October 2026   | Consumer Theory: Concept of utility, Cardinal utility analysis, marginal and total utility, Consumer's equilibrium, Derivation of demand curve, consumer's surplus.<br>Ordinal Utility Theory: Indifference curves analysis, budget line, marginal rate of substitution, Consumer's equilibrium, Price substitution effects, derivation of demand curve, Limitation of utility theory of demands.             |
| 4.             | November 2026  | Producer's behaviour and Supply: Firm as an agent of production, Law of variable proportions, Return to scale, characteristics of Iso-quants, Ridge lines, least cost combination of factors, Internal and external economies and diseconomies. Movements and shift in supply curve, Elasticity of supply. Cost Analysis: Concepts of costs, short period costs and long period costs. Modern Theory of Cost, |
| 5.             | December 2026  | Revenue: Total revenue and marginal revenue, meaning and their relationship. Break-even analysis & its uses.                                                                                                                                                                                                                                                                                                  |

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**Name of College : Govt. PG Nehru College, Jhajjar**  
**Session : 2026-27**

Name of Asst.Professor : Dr. Manoj Kumar  
Subject : Economics (SEC, Skill Enhancement Course)  
Paper : Economic Research Review, 3 Credits  
Paper Code: 25ECO403SE01  
Class : BA 3<sup>rd</sup> Semester

| <b>Sr. No.</b> | <b>Month</b>   | <b>Topic</b>                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|----------------|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.             | August 2026    | Research: Concept and Need for Social Sciences Research, Objectives and limitations of social sciences research, Various types and methods of social and economic research.                                                                                                                                                                                                                                                                               |
| 2.             | September 2026 | Literature Review: Concept, objectives of literature review, scope and purpose of literature review, selection of relevant economic literature, exploring research gaps and developing a research problem, limitations of literature review. Sources of economic literature, books, journals news-papers, searching the literature through web sources, E Resources, open-source resources and E libraries, use of search engines for finding literature. |
| 3.             | October 2026   | Introduction and exposure to review of economic data resources: Understating the budget documents and related concepts of budget, Economic Survey of Government of India.                                                                                                                                                                                                                                                                                 |
| 4.             | November 2026  | RBI and CMIE database on India Economy-main features and key trends on national income, growth, agriculture, industry and trade.                                                                                                                                                                                                                                                                                                                          |

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**Name of College : Govt. PG Nehru College, Jhajjar**  
**Session : 2026-27**

Name of Asst.Professor : Dr. Manoj Kumar  
Subject : Economics (MIC, Minor Course)  
Paper : Indian Economic Policy, 4 Credits  
Paper Code: 24ECO402MI01  
Class : BA 3<sup>rd</sup> Semester

| <b>Sr. No.</b> | <b>Month</b>   | <b>Topic</b>                                                                                                                                                                                |
|----------------|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.             | August 2026    | Introduction to Indian Economy- Basic characteristics and features of Indian economy. Economic Planning in India: Features, Objective and Assessment of Indian Planning (Plan wise details) |
| 2.             | September 2026 | Demographic features of Indian Economy, 1991 Economic Reforms. Liberalization, Globalization, Privatization.                                                                                |
| 3.             | October 2026   | Poverty and unemployment in India. Programmes for eradication of poverty and unemployment with special reference to the post reform era.                                                    |
| 4.             | November 2026  | Features of Indian Agriculture. Impact of Green Revolution on Indian Agriculture. Recent trends in Agricultural Development- Causes of Deceleration and future Challenges.                  |

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**Name of College : Govt. PG Nehru College, Jhajjar**  
**Session : 2026-27**

Name of Asst.Professor : Dr. Manoj Kumar  
Subject : Economics (MIC, Minor Course)  
Paper : Industrial Economics, 4 Credits  
Paper Code: 26ECO405MV01  
Class : BA 5<sup>th</sup> Semester

| <b>Sr. No.</b> | <b>Month</b>   | <b>Topic</b>                                                                                                                                                                                                                                                          |
|----------------|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.             | August 2026    | Nature and Scope of Industrial Economics. History and Development of Industrial Economics.                                                                                                                                                                            |
| 2.             | September 2026 | Basic Concepts: Firm Industry, Market structure, Market power, passive and active behavior of the firm. Conceptual framework, Industrial efficiency and technical efficiency. Optimum size of the firm.                                                               |
| 3.             | October 2026   | Growth of the Firm: Acquisition, merger constraints on Growth: demand, managerial and financial. Market Structure: Seller's concentration, product differentiation, entry conditions and economics of scale. Advertising strategy: The determinates of Profitability. |
| 4.             | November`2026  | Theories of Industrial Location: Factors affecting location. Contributions of weber and Sargent Florance. Location policy in India since Independence, Industrial concentration and dispersal in India.                                                               |