

# Lesson Plan

Name of College: Govt PG Nehru College, Jhajjar

Name of Teacher : Mrs. SAVITA.....

Session: 2026-27..

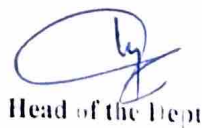
Subject : Management..

Paper: Human Resource mgt.

Class : BBA I Sem.

| Sl No | Month  | Topic                                                                                                                                          |
|-------|--------|------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | August | HRM - Importance, objectives, challenges, responsibilities, HR department operations.                                                          |
| 2     | Sept.  | HR planning - objectives, process, Inf. system, contemporary issues, Talent Acquisition: Recruitment & Selection, career planning, Succession. |
| 3     | Oct.   | Induction programme, Training & Development, Execution of Develop. programme, Evaluation of T & D programme.                                   |
| 4     | Nov.   | Appraising performance, Assessment & Develop. centres, potential Appraisal, Reward, compensation structure, ESOP, HR in knowledge Industry,    |
| 5     | Dec.   | HR in virtual org., mergers & Acquisitions, outplacement, out-sourcing, HR audit, International HR                                             |

  
Signature of Teacher

  
Head of the Dept

# Lesson Plan

Name of College: Govt PG Nehru College, Jhajjar

Name of Teacher: Mrs. SAVITA

Session: 2026-27

Subject: Management

Paper: Business policy & strategy

Class: BBA V sem.

| Sl No | Month  | Topic                                                                                                                                                            |
|-------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | August | Bu. policy as a field of study, nature, objectives, strategic mgt. Process, vision & mission, corporate strategy, strategic business unit                        |
| 2     | Sept.  | Top mgt. constituents board of directors, sub committees, chief executive officer, task, responsibilities & skills,                                              |
| 3     | Oct.   | Corporate Governance, formation of strategy, nature of comp. Env. & its analysis, SWOT Analysis, principles & rules of corporate strategy, Excellence positions. |
| 4     | Nov.   | BCG matrix, GE - cell nine matrix, Stoplight strategic model, Directional policy matrix model, model of Grand strategy clusters                                  |
| 5     | Dec.   | Behavioural considerations affecting strategic choice, contingency Approach to strategic choice.                                                                 |



  
Head of the Dept

# Lesson Plan

Name of College: Govt PG Nehru College, Jhajjar

Name of Teacher : MU. SAVITA

Session: 2026-27

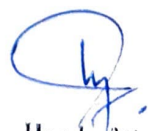
Subject : MANAGEMENT

Paper: Indian Systems of Health & wellness

Class : BBA III Sem.

| Sl No | Month  | Topic                                                                                                                     |
|-------|--------|---------------------------------------------------------------------------------------------------------------------------|
| 1     | August | Definition of Health, Importance, Components, Concept, mental Health & wellness, Determinants                             |
| 2     | Sept.  | mind body connection in health - concept & relation, Implications, wellbeing - why it matters, Digital wellbeing          |
| 3     | Oct.   | malnutrition, under nutrition and over nutrition, Body system and common diseases, sedentary life style & risk of disease |
| 4     | Nov.   | modern life style & associated health issues, Health beliefs of India, Health systems in India- AYUSH,                    |
| 5     | Dec.   | Perspective of Indigenous people towards health, Happiness & well being in India                                          |

  
Signature of Teacher

  
Head of the Dept

# Lesson Plan

Name of College: Govt PG Nehru College, Jhajjar

Name of Teacher : Mrs. SAVITA

Session: 2026-27

Subject : Management

Paper: Cost & Mgt. Accounting

Class : BBA III Sem.

| Sl No | Month  | Topic                                                                                                                                                          |
|-------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | August | Introduction to cost & mgt. Acc., features, objectives, functions, scope, Relationship b/w, CA, FA, MA, cost classification<br>Issue of material to production |
| 2     | Sept.  | overheads, marginal costing, Diff <sup>n</sup> b/w. Marginal costing & Absorption cost, Break Even Analysis, P/V Ratio, margin of Safety, Angle of incidence,  |
| 3     | Oct.   | Budget, common size Income statements & Balance sheet analysis, Ratio analysis                                                                                 |
| 4     | Nov.   | concept of cash - Sources of cash flow, cash from financing & cash from investment, Inflow & outflow of cash                                                   |
| 5     | Dec.   | Management Reports, objectives & Purpose.                                                                                                                      |

  
Signature of Teacher

  
Head of the Dept

# Lesson Plan

Name of College: Govt PG Nehru College, Jhajjar

Name of Teacher : Mrs. SAVITA

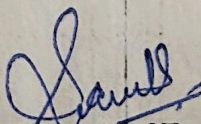
Session: 2026-27

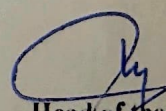
Subject : Management

Paper: Indian vision for Human Society

Class : BBA I Sem,

| Sl No | Month    | Topic                                                                                                                                                                                                                                                                                               |
|-------|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | August   | Concept of non-duality, human as coexistence of Tad & cheton Pancha mahabhedas, the root of sorrow and suffering, freedom from sorrow, salvation, eternal peace truth the acceptance of various system of philosophy of realization of truth & complementarity in society in ancient Indian system. |
| 2     | Sept.    | Sum of Human Life. At societal & individual level, four purusarthas Dharma, Artha, Kama, moksha, Dharma Shashtra, Diff. Stages of life like studenthood, Household, retirement & renunciation, Artha, Human Liberation.                                                                             |
| 3     | October  | Concept of Ni Hishashtra, True nature of self, True constitution of human, four states of consciousness, Prajna, Awareness, Life force Prana.                                                                                                                                                       |
| 4     | November | Differentiating vidya & Avidya, Human bondages, higher & lower risk, Patanjali Yog sutra, Understanding nitya karma, meditation, Sanyas Yog.                                                                                                                                                        |
| 5     | December | Practices in philosophy, Architecture, grammar, maths, Sociology, agriculture, medicine, Poetics, biology & Veterinary Science.                                                                                                                                                                     |

  
Signature of Teacher

  
Head of the Dept

# Lesson Plan

Name of College: Govt PG Nehru College, Jhajjar

Name of Teacher: Mrs. Savita

Session: 2026-27

Subject: Management

Paper: Business Statistics & Logics

Class: BBA I Sem.

| Sl No | Month | Topic                                                                                                                   |
|-------|-------|-------------------------------------------------------------------------------------------------------------------------|
| 1     | Aug.  | measures of Central Tendency :<br>- mean - Dispersion<br>- mode - Skewness<br>- median - Kurtosis                       |
| 2     | Sept. | Correlation & Regression :<br>- Types - Relationship<br>- methods<br>- Comparison                                       |
| 3     | Oct.  | Probability & probability distributions :<br>- Concepts - normal dist.<br>- binomial - expected values<br>- Poisson     |
| 4     | Nov.  | Introduction to Logics :<br>- Number Series<br>- Coding decoding odd man out series<br>- Direction Sense test           |
| 5     | Dec.  | - Seating Arrangement<br>- Blood Relations<br>- Arithmetic & Geometric progression<br>- Inductive & deductive Reasoning |

Signature of Teacher

Head of the Dept

# Lesson Plan

College: Govt PG Nehru College, Jhajjar

Teacher: Mrs. Savita

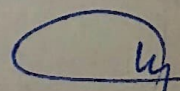
Session: 2026-27

Subject: Management

Paper: Business Communication - I

Course: BBA I Sem.

| Sl No | Month | Topic                                                                                                                                                                  |
|-------|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | Aug.  | Intro. to bus. Env. & comm., models, Basics of comm., 7 C's of comm., listening skills, social media platform.                                                         |
| 2     | Sept. | written comm: planning & Execution of diff. Types of channels, negative message, sales letter, complaints, promotion letter, cover letter, resume, Resignation letter. |
| 3     | Oct.  | Interpersonal comm: Team communication, presentation skill, powerpoint presentation, Infographics, Introduction to През, Visme, microsoft Sway, Zoho                   |
| 4     | Nov.  | Digital comm: Social media & Individual, Social media & org., media literacy, Strong digital comm.,                                                                    |
| 5     | Dec.  | etiquettes & responsibilities, Intro. to personal & org. websites.                                                                                                     |



Head of the Dept