

GOVT. POST GRADUATE NEHRU COLLEGE JHAJJAR

LESSON PLAN 2026-27

NAME: DR. PRIYANKA

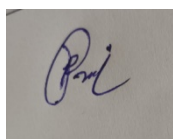
CLASS: M.Com

SEMESTER: 1st

SUBJECT: Organizational Behaviour

Code: 24COM201DS03

MONTHS	TOPICS
SEPTEMBER	Organisational Behavior: concept and significance; Relationship to other fields; OB Model, ethics and ethical behaviour in organizations. Learning: meaning and definition, process, theories of learning, OB in learning organization.
OCTOBER	Attitude: meaning and definition, components, functions, formation, changing of attitude, prejudice and attitude. Personality: meaning and definition, the big five personality model, the Myers-Briggs Type Indicator, additional work related aspects of personality.
NOVEMBER	Perception: meaning and definition, process, factors influencing perception, perceptual errors or distortions. Group Dynamics and Team Development: Group dynamics- definition and importance, types of groups, group formation, group development, group performance factors, group norms, group status, group size, cohesiveness, social loafing. Team: types, team composition factors, team development.
DECEMBER	Organisational Conflict: Dynamics and management; sources, patterns, levels, and types of conflict; Traditional and modern approaches to conflict; Functional and dysfunctional organisational conflicts; Resolution of conflict. Organisational development: Concept; Need for change, resistance to change; Theories of planned change; organisational diagnosis; OD intervention.



Teacher's Signature

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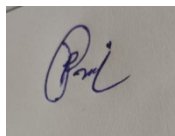
CLASS: M.Com

SEMESTER: 3rd

SUBJECT: Quantitative Techniques

Code: 25COM203DS05

MONTHS	TOPICS
AUGUST	Quantitative Techniques- Meaning, Scope, and Importance in Business and Economics. Inferential and Descriptive statistics. Measures of Central Tendency- Mean, Median, and Mode. Measures of Dispersion -Range, Mean Deviation, Standard Deviation, and Coefficient of Variation.
SEPTEMBER	Probability-Meaning, Types, and Rules. Classical, Empirical, and Axiomatic Approaches to Probability. Probability Distributions - Binomial, Poisson, and Normal Distribution. Applications of Probability in Business Decision-Making.
OCTOBER	Sampling Methods -Probability and Non-Probability Sampling. Concept of Sampling Distribution and Standard Error. Hypothesis Testing- Null and Alternative Hypotheses, Type I and Type II Errors. Tests of Significance -Z-Test, T-Test, Chi-Square Test, and F-Test. Confidence Interval and Estimation of Population Parameters.
NOVEMBER	Correlation - Meaning, Types, and Methods - Karl Pearson's Correlation and Spearman's Rank Correlation. Regression Analysis - Simple and Multiple Regression, Least Squares Method. Time Series Analysis -Components and Forecasting. Linear Programming-Formulation of LPP, Graphical and Simplex Methods. Decision Theory- Decision Trees and Expected Monetary Value Approach.
DECEMBER	Revision

A handwritten signature in blue ink on a light gray background. The signature is stylized and appears to be 'Paul'.

Teacher's Signature